



global.esur

Tech for Collective Management

Referral Program

How it works, conditions and benefits · Exclusive for clients.

HOW DOES IT WORK?

- 1 Register your referral on our platform, providing the company name and contact details.
- 2 Make a formal introduction between globalesur and that person.
- 3 If the company signs up, you receive your reward once the first invoice payment is confirmed.

WHAT DO I NEED TO DO?

Passing us a contact is not enough. We need you to make a real introduction: the person must know who you are and that you are connecting them with globalesur. Valid forms are:

- An email in which you copy globalesur at the time of the introduction.
- A screenshot of the conversation (WhatsApp or other channel) where you made the introduction and received a response.

WHAT DOES THE REFERRED COMPANY GET?

50%

discount on implementation

Regardless of the contracted product.
Minimum USD 2,000 · Maximum USD 5,000

YOUR REWARD

The reward equals the **10% of the first invoice** of the referred company. If 10% falls below the minimum, the minimum is credited; if it exceeds the maximum, the maximum is credited.

Contracted Product	Minimum Reward	Maximum Reward
CRM	USD 500	USD 1,500
OneClick	USD 200	USD 500
CRM + OneClick	USD 700	USD 2,000

** The exact amount within each range is determined based on the signed contract.*

PROGRAM CONDITIONS

Contact Suitability

If more than one person refers the same company, priority will be given to the referrer whose contact has greater suitability to decide on the engagement. The suitability order is:

- Directors or managers of commercial, licensing, or collection departments.
- Other C-level directors: CEO first, then CTO, then COO.
- All other roles.

Not all organizations share the same titles, but these roles or their equivalents will be considered. When suitability is equal, the first registered referral takes precedence.

Referral Validity

The referral is valid for a maximum of 12 months from the date of registration. From the first month after initial contact, globalesur may close a case due to lack of response or rejection, making the company available to be referred again.

Reward Crediting

The reward is credited once the referred company pays its first invoice. No chargebacks.

Companies in Implementation

Companies already in the implementation process with globalesur cannot be referred.

Participant Responsibility

The participant is responsible for verifying that their participation in the program is compatible with their current employment and tax obligations.